

How can we strategically assess our revenue cycle to identify opportunities for improvement?



How can I create effective processes to ensure we are accurately reimbursed for the services we provide?



Am I making optimal use of my current technology and vendors?

himformatics

Revenue Cycle Optimization

Healthcare reform, reduced reimbursement, and a changing payer landscape make it more important than ever to gain every efficiency possible. We apply both revenue cycle operational expertise and healthcare IT experience to your specific situation to ensure you thrive in the changing environment.

Driving efficiencies.

Assess your revenue cycle to deliver more value.

Maintaining a high functioning revenue cycle means keeping operations and workflows as efficient as possible while keeping your eye on the changes ahead. Our assessment and project management approaches are tailored to the specific needs and overall goals of your organization. We match our expertise to your needs across both the acute and ambulatory settings. Examples include strategic and risk assessments, advisory support, project management, productivity improvements, and vendor evaluation and system selection. Because we are vendor agnostic, we draw on our objective experience with a range of vendors to help you evaluate, select, and manage the performance of the right partners for your organization.

Metrics matter.

Use data to drive decisions and improve performance.

We're big on data. We rely on it to constantly look for ways to help each organization get the most from its revenue cycle. We use analytics and Key Performance Indicators to assess and understand your current state and to predict future performance. We help you use data in dashboard reporting, assessing productivity and quality, and highlighting opportunities for efficiency through automation.

Accelerating cash.

Focus on people, workflow, and automation.

As operating margins become thinner and payer scrutiny increases, strong operational processes and well-trained, efficient personnel are essential to making sure you are accurately reimbursed for the services you provide. Because we understand both the business and IT sides of healthcare organizations, we can develop, implement, or improve your existing processes and technologies to help you reach your cash collection goals.

Revenue Cycle Optimization

Our Expertise

Revenue Cycle Strategy and Advisory Services

Revenue Cycle Assessment: Comprehensive or Targeted

Core and Bolt-on Revenue Cycle System Review/Gap Analysis:

- Selection and Implementation
- Current Utilization
- Optimization

Vendor Performance Management

Denial Management

Self-Pay Strategies

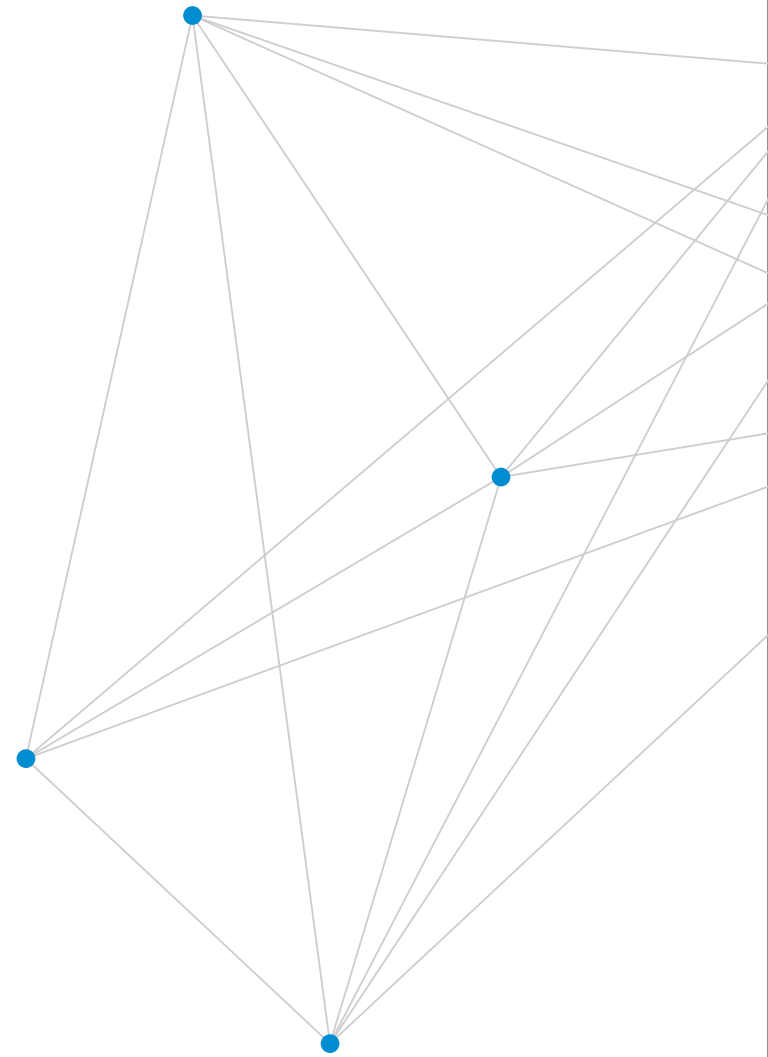
Workflow Optimization

Key Performance Indicators and Dashboard/Reporting

ICD-10 Preparation

Centralization of Revenue Cycle Functions

Physician Office Integration



Why Himformatics?

We ask "Why?"

We help you achieve your goals—and can even help you figure out what they are.

Rather than chasing the latest trend, we ask tough questions upfront to understand what you need to accomplish and why. We can help with everything from IT assessment and strategy to vendor selection, implementations, training, and measurement.

We get in the trenches.

We work shoulder to shoulder to get the job done.

Your organization is unique. Your strategy and tactics should be, too. We first understand how your organization works, where the biggest challenges to achieving your goals are, and how to address them.

We know healthcare and IT.

We apply years of lessons learned to help you succeed.

Many of us have held leadership positions in healthcare organizations and understand the challenges you face. We are uniquely positioned to apply both business understanding and technical knowledge to your situation.

Core Competencies

Strategy and Assessment
Program and Project Management
Workflow and Operational Improvement
Implementation and Design
Informatics

Focus Areas

Business Intelligence and Analytics
Process Redesign and Clinical Optimization
Health Information Exchange
ICD-10
IT Strategy and Performance
Meaningful Use
Outpatient and Physician Services
Population Health Management
[Revenue Cycle Optimization](#)